

## **“EXPRESSION OF INTEREST” (EOI) FOR ENLISTING CONSULTANCY FIRMS / IMPLEMENTING AGENCIES FOR PROJECTS**

### **Invitation of “Expression of Interest” for the association as Project Partners with Konkan Railway Corporation Ltd for various new projects.**

#### **1.0 General:**

- 1.1** Konkan Railway Corporation Limited (KRCL), a Company incorporated under Indian Companies Act, 1956 and having its registered office at Belapur Bhavan, Plot No 6, Sector 11, CBD Belapur, Navi Mumbai – 400614, India has constructed the 739 kms long Konkan Railway Line along the west coast of India and is operating train services on the Line since the year 1998. KRCL is a PSU under the Ministry of Railway with equity participation of Government of India (51%) along with four State Governments - Maharashtra (22%), Goa (6%), Karnataka (15%) and Kerala (6%).
- 1.2** KRCL is engaged in implementation of Infrastructure projects in India and abroad. The important projects on which KRCL is presently working are:
  - (i) Construction of new BG Rail line in the Katra-Dharam Section of the Udhampur-Srinagar-Baramulla Rail Link Project in Jammu & Kashmir.
  - (ii) Construction of NTPC Railway Siding at Kudgi Karnataka.
  - (iii) Construction of Coal Transportation system including associated Electricals Package NTPC Gadawara STPP, Stage I.
  - (iv) Rail connectivity to Vizhinjam International Seaport.
  - (v) Anakampoyyil-Kalladi-Meppadi Tunnel Road in Wayanad, Kerala.
- 1.3** Further, KRCL is actively looking to expand its footprints across the country.
- 1.4** KRCL invites Expression of Interest from:
  - (i) Consultancy Firms and Organizations involved in providing Consultancy in Infrastructure projects
  - (ii) Construction Companies / Organizations for association as Business Associates for new projects in various domains.

#### **2.0 Expression of Interest (EOI):**

- 2.1** The “Expression of Interest” is invited from experienced and reputed Companies/Firms with proven financial standing and experience in their

respective domains. Based on the response to the “Expression of Interest”, KRCL will short-list the Firms/Companies in the domains of expertise of the Applicants. For each project / business identified, KRCL will associate with the most suitable, willing Firm/Company from amongst the short-listed Firms/Companies meeting the eligibility criteria jointly with KRCL for identified project for further exploration of project/business. In case there are more than one willing, suitable Firms/Companies for any project, KRCL will adopt competitive bidding or any other suitable criteria for identifying of most suitable Firm/Company. Project specific Agreements will be signed subsequently with the successful Bidders. These domains are:

- (i) **Business Associate in Project Consultancy** - in taking up pre-feasibility studies, preparation of detailed project reports/Engineering reports/ Traffic reports in Transportation Sector in Projects.
- (ii) **Business Associate in Project Financing** - in taking up Financial Analysis, Finance Structuring and Project Funding.
- (iii) **Business Associate in Detailed Design Consultancy for Tunnels** - in taking up preliminary design, detailed design and site supervision during execution in Projects.
- (iv) **Business Associate in Detailed Design Consultancy for Bridges** - in taking up preliminary design, detailed design or proof-check and site supervision during execution in Projects.
- (v) **Business Associate in Project Implementation** - in taking up construction of projects in the Transportation Sector, other infrastructure areas in Civil Engineering projects or multi-disciplinary fields with predominantly Civil Engineering works.
- (vi) **Business Associate in Project Management Consultancy** - in taking up Project Management Consultancy of projects in the Transportation Sector, other infrastructure areas in Civil Engineering or multi-disciplinary fields.

**2.2** Participation in the EOI and/or shortlisting in any of the domains does not create any legal obligation on the part of any of the parties to agree to associate on any project.

### **3.0 Documents for Eligibility:**

**3.1** The Companies/Firms must submit documents in proof:

- a) of having successfully completed works during last 07 (seven) years, ending last day of month previous to the one in which the EOI is invited.

b) of Turnover of the Company/Firm in the preceding three financial years.

**3.2** Companies/Firms shall submit documentary proof issued by the respective clients (in original or notarized) in support of their credentials. KRCL reserves the right to decide the criteria for different categories/classes depending on the value of the projects completed and the experienced possessed.

**4.0** For avoidance of doubt, it is clarified that:

- a) Shortlisted Business Associate may directly enter/undertake any transaction through itself outside this EOI;
- b) KRCL may directly enter/undertake any transaction through itself or through its Group outside this EOI.
- c) However, in respect of the following, no Party shall individually on its own or in association with some other third party entity, proceed to further explore and /or implement, with or without modifications, any project or investment opportunity:
  - which has been jointly identified and/or agreed to be explored jointly by the Parties, or
  - which has been identified by one Party and introduced to the other Party and agreed to be further explored jointly by the Parties, or
  - which has been awarded or being contemplated to be awarded to the Parties, for joint exploration and / or implementation, by any third party entity, whether public or private.

Unless:

- The Parties agree in writing to take up and keep the said opportunity outside the scope of the EOI.
- One Party (Non-Pursuing Party) gives its consent, in writing, to the other Party to pursue and further explore the said opportunity, individually or in association with any other entity at its own cost & expense, outside the purview of this EOI.

**5.0 Submission of EOI:** The interested Companies/Firms are requested to submit their completed EOI Forms in the format enclosed so as to reach the Office of Executive Director/Projects, KRCL, Project Division, Belapur Bhavan, 5<sup>th</sup> Floor, Plot No. 6, Sector 11, CBD – Belapur, Navi Mumbai – 400 614, INDIA, Telephone- 022-27587335. However, the process of shortlisting will be a dynamic process and the list will be modified on periodically basis.

KRCL reserves the right at its absolute discretion to proceed or not to proceed with this Expression of Interest and classify the Company/Firm in respective categories. For any other information, they may contact the Office of Executive Director/Projects/KRCL at the above address.

**6.0 Processing charges:**

**6.1** Non-refundable processing charge of INR 10,000/- (Rupees Ten thousand only) shall be submitted along the EOI documents in the form of Demand Draft drawn in favour of ED/FA, KRCL, payable at Mumbai / Navi Mumbai, India.

**7.0** As the above process is dynamic one, the list will be updated periodically. Interested Companies/Firms may submit their Expression of interest with documents and requisite fee as given in para 6.0 above as and when they are interested and they consider themselves to be eligible.

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## FORMAT

### **“Expression of Interest” for association as Business Associates with Konkan Railway for various projects.**

1. Name of the Firm/ Company
2. Respondent’s present address :
  - a) Head Office
  
  - b) Nearest Office
  
3. Place and year of incorporation of the company/firm (Attach copy of Certificate of incorporation/ Registration of the Firm, Partnership deed (if any), Memorandum & Articles of Association and list of Directors and their Director Identification number and phone numbers.)
4. Particulars of Holdings, Subsidiaries or Associated Companies
5. Details of the Company/Firm, present business activities.
6. Turnover, Summary of assets and liabilities on the basis of audited financial statements of last 3 financial years. (2023-24, 2022-23 and 2021-22).
7. Relevant projects completed in the preceding seven years.
8. Relevant Ongoing Projects.

**Name (s)**

**Signature**

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#### **List of Enclosures**

(I)

(II)