

# KONKAN RAILWAY CORPORATION LIMITED (A Government of India Undertaking)

Belapur Bhavan, Sector – 11, CBD Belapur, Navi Mumbai – 400 614 Tel :- (022) 27572015 – 18 Fax No. (022) 27579756

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EOI Notice no: CO/M/M&P/EOI/E65973 dated 12.09.2025

"EXPRESSION OF INTEREST" (EOI) FOR ENLISTING COMPANIES/FIRMS FOR PROJECTS.

Invitation of "Expression of Interest" for the association as Project Partners with Konkan Railway Corporation Ltd. for Supply, Installation & Commissioning of various Machinery and Plants (M&P) as per domain provided by KRCL.

#### 1.0 General:

- 1.1 The Konkan Railway Corporation Ltd. (KRCL) is a Company incorporated under the Companies Act, 1956 and having its Registered Office at Belapur Bhavan, Plot No.6, Sector 11, CBD Belapur, Navi Mumbai-400614, India, and has constructed the 739 kms long Konkan Railway Line along the West Coast of India and is operating train services on the line since the year 1998. KRCL is a Public Sector Undertaking (PSU) under the Ministry of Railways established for construction and operation of west coast Railway line, having equity participation of the Government of India (Ministry of Railways)-57.47%, Maharashtra-19.47%, Karnataka-13.27%, Kerala-5.31% and Goa-4.48%
- 1.2 KRCL's Mechanical Department is engaged in implementation of various projects in India. The important Projects on which KRCL's Mechanical department is presently working are:
  - i) Setting up of Rolling stock components Factory (RSCF), Lote, Ratnagiri.
  - ii) Supply, Operation and Maintenance of 1 no. 1350/1400 HP capacity Diesel Electric Locomotive on Hire basis at Mormugao Port Authority.
  - iii) Work of Repairing of ICF bogies during IOH at Bhavanagar Workshop/WR.
  - iv) Other projects in Operation & Maintenance of Rolling stocks.

- 1.3 Besides implementation of above projects, Mechanical Department of KRCL is also engaged in various related projects such as Setting up of Vande Bharat depot, Wagon repair works, IOH work of ICF trolleys on Indian Railways.
- 1.4 Further, KRCL is actively looking to expand its footprints across the country.
- 1.5 KRCL invites Expression of Interest from : Companies/Firms involved in Supply, Installation & Commissioning of Under Floor Synchronized Pit Jacks/ Rail Cum Road Shunting Vehicle/Drop Pit Table/ EOT/ Compressor/ Bogie Load Testing Machine/ Synchronized Mobile Lifting Jacks/ Surface wheel lathe/ Wheel press machine etc.

### 2.0 Expression of Interest (EOI):

2.1The "Expression of Interest" is invited from experienced and reputed Companies/Firms with proven financial standing and experience in following domain -

Supply, Installation & Commissioning of -

- Under Floor Synchronized Pit Jacks
- Rail Cum Road Shunting Vehicle.
- Drop Pit Table.
- EOT.
- Compressor.
- Bogie Load Testing Machine.
- Synchronized Mobile Lifting Jacks.
- Wheel lathe.
- Wheel press machine.
- 2.2 Based on the response to the "Expression of Interest", KRCL will short-list the Firms/Companies in the domains of expertise of the Applicants.
- 2.3 For each project / business identified, KRCL will associate with the most suitable, willing Firm/Company from amongst the short-listed Firms/Companies meeting the eligibility criteria jointly with KRCL for identified project for further exploration of such project/business.
  - 2.3.1 In case there are more than one willing, suitable Firms / Companies for any project, KRCL will adopt competitive bidding or any other suitable criteria for identifying of most suitable Firm/Company.
  - 2.3.2 Specific Agreements for each Project will be signed subsequently with the successful Bidder Firm/Company.

- 2.4 Participation in the EOI and/or shortlisting in above domains does not create any legal obligation on the part of any of the parties to agree to associate on any project.
- 2.5 Shortlisting of the Company/ Firm will be valid for a period of three years from the date of intimation of the shortlisting by KRCL.
- 3.0 Successful/Shortlisted Companies/Firms shall ensure the following:
  - 3.1 The companies/firms will associate with KRCL for pre-tender activities like survey, estimation and any other assistance required to KRCL for preparation of techno-economical costing, for such Project.
  - 3.2 In case KRCL succeeds in the Employer/Client's Bid, the Successful Bidder company/Firm shall be fully responsible for the Procurement, supply and shipment of entire material required for commissioning of respective work under the Employer/Client's Bid at the Employer/Client's respective sites, their installation, testing, commissioning and for providing requisite training at such site(s).
  - 3.2.1 The Successful Bidder company/Firm shall be fully responsible to provide warranty and maintenance support, post commissioning, as required under the Employer/Client's Tender/Contract executed between KRCL and the Employer/Client.
  - 3.2.2 The Successful Bidder company/Firm shall be fully responsible for the Procurement and delivery of material/equipments required under the Employer/Client's Tender/Contract and the same shall be planned and scheduled by the Successful Bidder company/Firm in such a manner that the material/equipments are delivered, at the Employer/Client's respective sites immediately once the sites are ready for installation and commissioning of equipments, so as to ensure timely completion of the Project and to ensure that the warranty period is not lost.

# 4.0 **Documents for Eligibility**:

Bidders participating in this EOI shall submit the following documents towards proof of their eligibility –

4.1 Supply, Installation & Commissioning of Under Floor

### Synchronized Pit Jacks

# **Eligibility:**

The Companies/Firms must submit documents in proof:

- a. Of having successfully completed works of Supply, Installation & Commissioning of Under Floor Synchronized Pit Jacks for the 4 car lifting pit jack for Metro/Indian Railway/PSUs in India during last 07(seven) years, ending last day of month previous to the one in which the EOI is invited/submitted.
- b. Of Audited turnover / Net worth of the Company/Firm in the preceding three financial years. Minimum average annual turnover shall be Rs.1 Crore.
- **c.** Companies/Firms shall submit documentary proof issued by the respective clients (in original or notarized) in support of their credentials.

KRCL shall reserve the rights to decide the criteria for different categories/classes depending on the value of the projects completed and experience possessed.

# 4.2. Supply, Installation & Commissioning of Rail Cum Road Shunting Vehicle.

# **Eligibility:**

The Companies/Firms must submit documents in proof:

- a. Of having successfully completed works of Supply, Installation & Commissioning of Rail Cum Road Shunting Vehicle of Minimum 300T for Metro/Indian Railway/PSUs in India during last 07(seven) years, ending last day of month previous to the one in which the EOI is invited/submitted.
- b. Of Audited turnover / Net worth of the Company/Firm in the preceding three financial years. Minimum average annual turnover shall be Rs.1 Crore.
- c. Companies/Firms shall submit documentary proof issued by the respective clients (in original or notarized) in support of their credentials.

KRCL shall reserve the rights to decide the criteria for different categories/classes depending on the value of the projects completed and experience possessed.

### 4.3. Supply, Installation & Commissioning of Drop Pit Table.

# **Eligibility:**

The Companies/Firms must submit documents in proof:

- a. Of having successfully done Supply, Installation & Commissioning of Drop Pit Table for Metro/Indian Railway/PSUs in India during last 07(seven) years, ending last day of month previous to the one in which the EOI is invited/submitted.
- b. Of Audited turnover / Net worth of the Company/Firm in the preceding three financial years. Minimum average annual turnover shall be Rs.1 Crore.
- c. Companies/Firms shall submit documentary proof issued by the respective clients (in original or notarized) in support of their credentials.

KRCL shall reserve the rights to decide the criteria for different categories/classes depending on the value of the projects completed and experience possessed.

### 4.4. Supply, Installation & Commissioning of EOT.

# **Eligibility:**

The Companies/Firms must submit documents in proof:

- a. Of having successfully done Manufacture, Supply, Installation & Commissioning of EOT for Metro/Indian Railway/PSUs in India during last 07(seven) years, ending last day of month previous to the one in which the EOI is invited/submitted.
- b. Of Audited turnover / Net worth of the Company/Firm in the preceding three financial years. Minimum average annual turnover shall be Rs.50 Lakh.
- c. Companies/Firms shall submit documentary proof issued by the respective clients (in original or notarized) in support of their credentials.

KRCL shall reserve the rights to decide the criteria for different categories/classes depending on the value of the projects completed and experience possessed.

# 4.5. Supply, Installation & Commissioning of Air Compressor.

### **Eligibility:**

The Companies/Firms must submit documents in proof:

a. Of having successfully done - Manufacture, Supply, Installation & Commissioning of Various Compressor for Metro/Indian Railway/PSUs in

India during last 07(seven) years, ending last day of month previous to the one in which the EOI is invited/submitted.

- b. Of Audited turnover / Net worth of the Company/Firm in the preceding three financial years. Minimum average annual turnover shall be Rs.15 Lakh.
- d. Companies/Firms shall submit documentary proof issued by the respective clients (in original or notarized) in support of their credentials.

KRCL shall reserve the rights to decide the criteria for different categories/classes depending on the value of the projects completed and experience possessed.

# 4.6 Supply, Installation & Commissioning of Bogie Load Testing Machine.

# **Eligibility:**

The Companies/Firms must submit documents in proof:

- a. Of having successfully completed works of Supply, Installation & Commissioning of Bogie Load Testing Machine for Metro/Indian Railway/PSUs in India during last 07(seven) years, ending last day of month previous to the one in which the EOI is invited/submitted.
- b. Of Audited turnover / Net worth of the Company/Firm in the preceding three financial years. Minimum average annual turnover shall be Rs.10 Lakh.
- c. Companies/Firms shall submit documentary proof issued by the respective clients (in original or notarized) in support of their credentials.

KRCL shall reserve the rights to decide the criteria for different categories/classes depending on the value of the projects completed and experience possessed.

# 4.7. Supply, Installation & Commissioning of Synchronized Mobile Lifting Jacks.

# **Eligibility:**

The Companies/Firms must submit documents in proof:

a. Of having successfully completed works of - Supply, Installation & Commissioning of Synchronized Mobile Lifting Jacks of minimum 25T capacity for Metro/Indian Railway/PSUs in India during last 07(seven) years, ending last day of month previous to the one in which the EOI is invited/submitted.

- b. Of Audited turnover / Net worth of the Company/Firm in the preceding three financial years. Minimum average annual turnover shall be Rs.10 Lakh.
- c. Companies/Firms shall submit documentary proof issued by the respective clients (in original or notarized) in support of their credentials.

KRCL shall reserve the rights to decide the criteria for different categories/classes depending on the value of the projects completed and experience possessed.

# 4.8 Supply, Installation & Commissioning of wheel lathe.

# **Eligibility:**

The Companies/Firms must submit documents in proof:

- a. Of having successfully done Supply, Installation & Commissioning of wheel lathe for Metro/Indian Railway/PSUs in India during last 07(seven) years, ending last day of month previous to the one in which the EOI is invited/submitted.
- b. Of Audited turnover / Net worth of the Company/Firm in the preceding three financial years. Minimum average annual turnover shall be Rs.1 Crore.
- c. Companies/Firms shall submit documentary proof issued by the respective clients (in original or notarized) in support of their credentials.

KRCL shall reserve the rights to decide the criteria for different categories/classes depending on the value of the projects completed and experience possessed.

# 4.9 Supply, Installation & Commissioning of Wheel press machine. Eligibility:

The Companies/Firms must submit documents in proof:

- a. Of having successfully done Supply, Installation & Commissioning of Wheel press machine for Metro/Indian Railway/PSUs in India during last 07(seven) years, ending last day of month previous to the one in which the EOI is invited/submitted.
- b. Of Audited turnover / Net worth of the Company/Firm in the preceding three financial years. Minimum average annual turnover shall be Rs.1 Crore.

c. Companies/Firms shall submit documentary proof issued by the respective clients (in original or notarized) in support of their credentials.

KRCL shall reserve the rights to decide the criteria for different categories/classes depending on the value of the projects completed and experience possessed.

# **5.0** For avoidance of doubt, it is clarified that:

- a) Shortlisted Business Associates may directly enter/undertake any transaction through itself outside this EOI; except for the projects jointly identified with KRCL, for which any bidding/participation/transaction shall be done jointly with KRCL only.
- b) For project not jointly identified with any business associates, KRCL may directly enter/undertake any transaction through itself or through its Group outside this EOI.
- c) However, in respect of the following, no party shall individually on its own, or, in association with some other third party entity, proceed to further explore, and/or implement, with or without modifications, any project or investment opportunity:
  - Which has been jointly identified and/or agreed to be explored jointly by the parties, or
  - Which has been identified by one party and introduced to the other party and agreed to be further explored jointly by the parties, or
  - Which has been awarded or being contemplated to be awarded to the parties, for joint exploration and/ or implementation, by any third party entity, whether public or private.

### Unless:

- The Parties agree in writing to take up and keep the said opportunity outside the scope of the EOI.
- One Party (Non-Pursuing Party) gives its consent, in writing, to the
  other Party to pursue and further explore the said opportunity,
  individually, or, in association with any other entity at its own cost &
  expense, outside the purview of this EOI.
- It is further agreed between that Parties, that in the event the Business

Associate fails to comply the above, KRCL shall be entitled to disempanel the Business Associate or take any other decision as KRCL may deem fit.

Submission of EOI: The interested Companies/Firms are requested to submit its credentials including past experience of executing similar works, Company/Firms financial status, organizational setup available with Company/Firm etc., in the EOI format enclosed, so as to reach the Office of Chief Mechanical Engineer, Konkan Railway Corporation Limited, Belapur Bhavan, 4th Floor, Plot No. 6, Sector 11, CBD - Belapur, Navi Mumbai – 400 614, India, Telephone – 022-27587350 on mail sme.shubham@krcl.co.in. However, the process of shortlisting will be a dynamic process and the list will be modified once in every quarter or earlier on need basis.

KRCL reserves the right at its absolute discretion to proceed or not to proceed with offers received from any Company/Firm under the Expression Of Interest and classify the Company/Firm in respective categories. For any other information, Bidders may contact the office of Chief Mechanical Engineer/KRCL at the above address.

- 7.0 Processing charges: Processing charges of INR 15,000/- Plus GST 18@ i.e Rs. 17,700/- (Rupees Seventeen Thousand seven hundred only) shall be submitted along with the EOI documents in the form of Demand Draft drawn in favour of Konkan Railway Corporation Ltd.,- payable at Navi Mumbai, India. Any Bid submitted without Processing Charges shall be rejected.
- 8.0 As the above process is dynamic one, the list of Business Associates selected by KRCL under this EOI, will be updated periodically. Interested Companies/ Firms may submit their Expression of Interest with documents and requisite fee as given in para 7.0 above as and when the Company/Firm becomes interested and they consider themselves to be eligible.
- 9.0 If upon shortlisting of any Bidder as a Business Associate of KRCL under this EOI, it comes to the notice of KRCL that any information submitted to KRCL by such Bidder under this EOI, is, false, misleading, forged and/or inadmissible in any manner, such Bidder/Business Associate shall be forthwith dis-empaneled by KRCL. In addition, suitable action under

the applicable laws shall be initiated by KRCL against such Bidder/Business Associate. Further, such Bidder / Business Associate shall be barred for a period of 3 (Three) years from participating in any Tender/Bid/EOI of KRCL and/or Indian Railways.

# 10.0 Law & Jurisdiction -

This EOI and all activity under this EOI shall be governed by the applicable laws in India and shall be subject to the jurisdiction of law Courts in Navi Mumbai / Mumbai, only.

#### **FORMAT**

"Expression of Interest" for association as Business Associates with Konkan Railway for various project. in India.

- 1. Name of Firm/ Company:
- 2. Relevant Turnover, Net Worth and Total Turnover of the company / firm for last 3 years.
- 3. List of Manufacturing unit, Branches, etc
- 4. PAN and GSTN for all units/ State
- 5. Bidder's present address: a) Head Office

#### b) Nearest Office

- 6. Place and year of incorporation of the company/firm (Attach notarized copy of Certificate of incorporation/ Registration of the Company/Firm, partnership deed (if any) Memorandum & article of Association and list of Directors and their Director Identification Number and Phone numbers)
- 7. Particulars of Holding, Subsidiaries or Associated Companies
- 8. Details of the Company/Firm, Present Business activities.
- 9. Turnover, Summary of assets and liabilities on the basis of audited financial statements of last Five financial years. (2019-20, 2020-21, 2021-22, 2022-23 and 2023-24)
- 10. Relevant Projects completed in the preceding seven years.
- 11. Relevant Ongoing Projects.

**Note:** For the purpose of evaluation, financial year for the national/ international firms shall be considered as per the country of incorporation.

Name (s) of Authorized Signatory of the Bidder	Signature
List of Enclosures	
(I)	

(II)
(III) Valid Board Resolution / Power of Attorney issued by the Bidder in favour of the Authorized Signatory of the Bidder.