



कोंकण रेलवे कॉर्पोरेशन लिमिटेड
KONKAN RAILWAY CORPORATION LIMITED

(भारत सरकार का एक उपक्रम)

(A Government of India Undertaking)

बेलापुर भवन, सेक्टर-11, CBD बेलापुर, नवी मुंबई-614 400

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प्रोजेक्ट्स के लिए कर्पनियों/फर्मों को लिस्ट करने के लिए “एक्सप्रेसन ऑफ़ इंटरेस्ट” (इ.ओ.आए)

रेलवे वर्कशॉप के सञ्चालन और रख-रखाव के लिए कोंकण रेलवे कॉर्पोरेशन लिमिटेड के साथ परियोजना भागीदार के रूप में सहयोग के लिए “एक्सप्रेसन ऑफ़ इंटरेस्ट” (इ.ओ.आए) का निमन्त्रण, जिसमें सब - असेंबली की मरम्मत, रिहैबिलिटेशन , अपग्रेडेशन , कन्वर्शन और फेब्रिकेशन शामिल है, जिसमें फिटमेंट गतिविधियाँ साथ ही विभिन्न नए या मौजूदा रोलिंग स्टॉक के लिए पीओएच/आरओएच कार्य, कोच नवीनीकरण और रेलवे यार्ड, डिपो, वर्कशॉप, या पूरे भारत में केआरसीएल के ग्राहकों के परिसरों में केआरसीएल द्वारा प्रदान किए गए डोमेन के अनुसार सञ्चित कार्य के लिए आवेदन ।

1.0 General:

1.1 The Konkan Railway Corporation Ltd. (KRCL) is a Company incorporated under the Companies Act, 1956 and having its Registered Office at Belapur Bhavan, Plot No.6, Sector 11, CBD Belapur, Navi Mumbai-400614, India, and has constructed the 739kms long Konkan Railway Line along the West Coast of India and is operating train services on the line since the year 1998. KRCL is a Public Sector Undertaking (PSU) under the Ministry of Railways established for construction and operation of west coast Railway line, having equity participation of the Government of India (Ministry of Railways)-57.47%, Maharashtra-19.47%, Karnataka-13.27%, Kerala-5.31% and Goa-4.48%

1.2 KRCL's Mechanical Department is engaged in implementation of various projects in India. The important Projects on which KRCL's Mechanical department is presently working are:

- i) Setting up of Rolling stock components Factory(RSCF), Lote, Ratnagiri.
- ii) Supply, Operation and Maintenance of 1 no. 1350/1400 HP capacity Diesel Electric Locomotive on Hire basis at Mormugao Port Authority.
- iii) Work of Repairing of ICF bogies during IOH at Bhavanagar Workshop/WR.

iv) Wagon Repair work at PratapnagarWorkshop/WR.

- 1.3 Besides implementation of above projects, Mechanical Department of KRCL is also engaged in various projects such as Setting up of Vande Bharat depot, Wagon repair works, IOH work of ICF trolleys on Indian Railways.
- 1.4 Further, KRCL is actively looking to expand its footprints across the country.
- 1.5 KRCL invites Expression of Interest from Companies/Firms involved in providing services for **Operation and Maintenance of Railway Workshop which includes Repair, rehabilitation, upgradation, conversion, and fabrication of sub-assemblies, including fitment activities, as well as POH/ROH works for various new or existing rolling stock, coach refurbishment, and related tasks at railway yards, depots, workshops, or at the premises of KRCL's customers in all over India as per domain provided by KRCL.**

2.0 Expression of Interest (EOI):

2.1 The "Expression of Interest" is invited from experienced and reputed Companies/Firms with proven financial standing and experience in following **domain - Operation and Maintenance of Railway Workshop which includes Repair, rehabilitation, upgradation, conversion, and fabrication of sub-assemblies, including fitment activities, as well as POH/ROH works for various new or existing rolling stock, coach refurbishment, corrosion repairs of rolling stocks and related tasks at railway yards, depots, workshops, or at the premises of KRCL's customers in all over India - which will include the following:**

- a) Deployment of adequate manpower at the site to assist KRCL in meeting the completion Stipulated schedule.
- b) Provision and deployment of all necessary machinery, equipment, tools, and tackles required for timely execution of the awarded work.
- c) Supply of all consumables—such as electrodes, MIG wire, cutting gases, etc.—at the bidder's own cost and risk, whenever directed by KRCL.
- d) Supply of Spare parts of Rolling Stock & raw materials, including steel plates, structural steel, rounds, etc., as deemed necessary by KRCL, on suitable terms.
- e) Supply of various bought-out items required for the execution of work, as decided by KRCL, on appropriate terms.

f) Execution of all Rolling stock related job activities as required from time to time, based on orders issued on a case-to-case basis.

g) Execution of any additional activities as required under the terms and conditions of the contract placed by KRCL's customer, at the discretion of KRCL.

Note: Scope of work and exact job requirement will vary on case to case basis as per the actual requirements.

2.2 Based on the response to the "Expression of Interest", KRCL will short-list the Firms/Companies in the domains of expertise of the Applicants.

2.3 For each project/business identified, KRCL will associate with the most suitable, willing Firm/Company from amongst the short-listed Firms/Companies meeting the eligibility criteria jointly with KRCL for identified project for further exploration of such project/business.

2.3.1. In case there are more than one willing suitable Firms/Companies for any project, KRCL will adopt competitive bidding or any other suitable criteria for identifying of most suitable Firm/Company.

2.3.2 Specific Agreements for each Project will be signed subsequently with the successful Bidder Firm/Company.

2.4 Participation in the EOI and/or shortlisting in above domains does not create any legal obligation on the part of any of the parties to agree to associate on any project.

2.5 Shortlisting of the Company/ Firm as "Business Associate /Project Partner" will be valid for a period of **three years** from the date of intimation of the shortlisting by KRCL.

3.0 As stated at Clause 2.3 hereinabove, upon shortlisting of most suitable Firm /Company (hereinafter referred to as "the Selected Project Partner"), the Selected Project Partner shall associate with KRCL for the following:

3.1 The Selected Project Partner will associate with KRCL for undertaking pre-tender activities like survey, estimation and any other assistance required to KRCL for preparation of techno-economical costing, for such Project of any prospective Client / Employer as KRCL intends to bid for.

3.2 In case KRCL succeeds in the Employer/Client's Bid, the Selected Project Partner shall be fully responsible to assist KRCL in execution of the Employer's / Client's Tender & Contract work i.e. Operation and Maintenance of Railway Workshop (as per domain), including the Procurement, supply and shipment of entire material required for commissioning of respective work under the Employer/Client's Bid at the

Employer/Client's respective sites, their Operation and Maintenance of Railway Workshop including installation, testing, commissioning and for providing requisite training at such site(s).

- 3.2.1 The Selected Project Partners shall assist KRCL in providing **operation, maintenance, warranty**, and support services post-commissioning, as required under the Employer/Client's Tender/Contract executed between KRCL and the Employer/Client.
- 3.2.2 The Selected Project Partners shall assist KRCL in the procurement and delivery of all materials/equipment required for the **operation and maintenance** activities under the Employer/Client's Tender/Contract.
- 3.2.3 The Selected Project Partners shall plan and schedule the delivery of such materials/equipment in a manner that ensures their availability at the Employer/Client's respective sites as and when required for seamless **operation, maintenance, installation, and commissioning**, so as to ensure timely completion of the project and to prevent any loss of warranty period.

3.3 Further Role & Responsibility of Selected Project Partner under any Tender / Contract undertaken by KRCL for any prospective Client / Employer shall be as follows -

- 3.3.1 The Selected Project Partners shall bear complete responsibility for the safety of its personnel and materials. KRCL shall not be liable for any damage to property or injury to the contractor's personnel or any third party, including those of KRCL's customer. The Successful Bidder / Contractor shall ensure adherence to all applicable safety rules and statutory regulations.
- 3.3.2 The Selected Project Partners shall coordinate and ensure compliance with other statutory authorities for compliance of statutory requirement in respect of Taxes / Duties/ Levies whether Central / State / Local including Labour laws during execution of the Employer / Client's Tender & Contract.
- 3.3.3 Any / all other expenses incurred during execution of the Employer / Client's Tender & Contract shall be borne solely by the Selected Project Partner.
- 3.3.4 The Selected Project Partners shall be responsible for deducting and depositing both the employee's and employer's contributions towards Provident Fund, as well as all other statutory charges, directly with the concerned PF authorities. Similarly, ESI contributions shall be deposited with the respective authority. Proof

of such deposits shall be submitted to KRCL prior to the release of the subsequent payment. KRCL shall not entertain any disputes regarding PF or ESI deductions and deposits raised by the successful bidder / contractor's employees.

- 3.3.5 The Selected Project Partners shall indemnify KRCL against all claims arising out of the obligations which are under the scope of the Selected Project Partner under the Employer/Client's Tender & Contract. KRCL shall in no way be responsible and be party in respect of any breach and / or non-fulfilment of obligations by the Selected Project Partner in any such Tender / Contract of any Client/Employer and/or towards compliance of various statutory obligations for execution of the work under the Employer/Client's Tender & Contract.

3.3.6 Compliance to Statutory laws & Rules:

For any Tender / Contract undertaken for any Client / Employer by KRCL with the Selected Project Partner, with respect to such Tender / Contract, the Selected Project Partners shall be fully and solely responsible to comply with the provisions of all applicable Laws & Rules in force from time to time which will be applicable to the contract workmen, including, but not limited to:-

- a) Code of Wages, 2019
- b) The Industrial Relations Code, 2020
- c) The Code on Social Security, 2020
- d) The Occupational Safety, Health and Working Conditions Code, 2020
- e) Provisions of all amendments made from time to time in the aforesaid Statutes, provisions of all other statutory labour legislation now in force and also that may be introduced in future, Selected Project Partners shall at all times keep KRCL fully indemnified from any claims, costs, litigation whatsoever which may arise upon KRCL from the Employer / Client, any sub contractor, and/or any third party whosoever, by reasons of Selected Project Partner default either willfully or by ignorance to perform his obligations under the Employer/Client's Tender & Contract.

4.0 Documents for Eligibility:

Bidders participating in this EOI shall submit the following documents towards proof of their eligibility –

- a) Of having successfully completed/ executing similar works (defined below) in India during last 07(seven) years, ending last day of month previous to the one in which the EOI is invited/submitted as per below requirement:

Manufacturer of Rolling stocks or its assemblies for Indian Railways/ PSUs

OR

Repair or rehabilitation or upgradation or conversion or fabrication/repair of sub-assemblies for various rolling stocks for Indian Railways/ PSUs

- b) Of turnover of the Company/Firm (CA Certified) in the preceding Three financial years. – **Rs1.0 Cr or more per year.**
- c) Companies/Firms shall submit documentary proof issued by the respective clients (in original or notarized) in support of their credentials.

KRCL shall reserve the rights to decide the criteria for different categories/classes depending on the value of the projects completed and experience possessed by the Company/ Firm participating in this EOI.

5.0 For avoidance of doubt, it is clarified that:

- a) Shortlisted Business Associates/ Project Partners may directly enter/undertake any transaction through itself outside this EOI; except for the projects jointly identified with KRCL, for which any bidding/participation/transactions shall be done jointly with KRCL only.
- b) For project not jointly identified with any business associates, KRCL may directly enter/undertake any transaction through itself or through its Group outside this EOI.

- c) However, in respect of the following, no party shall individually on its own, or, in association with some other third party entity, proceed to further explore, and/or implement, with or without modifications, any project or investment opportunity:
- Which has been jointly identified and/or agreed to be explored jointly by the parties, or
 - Which has been identified by one party and introduced to the other party and agreed to be further explored jointly by the parties, or
 - Which has been awarded or being contemplated to be awarded to the parties, for joint exploration and/or implementation by any third party entity, whether public or private.

Unless:

- The Parties agree in writing to take up and keep the said opportunity outside the scope of the EOI.
- One Party (Non-Pursuing Party) gives its consent, in writing, to the other Party to pursue and further explore the said opportunity, individually, or, in association with any other entity at its own cost & expense, outside the purview of this EOI.
- It is further agreed between the Parties, that in the event the Business Associate fails to comply with the above, KRCL shall be entitled to disempanel the Business Associate or take any other decision as KRCL may deem fit.

6. Contents of Bid:

Each interested Company /Firm shall submit together with its EOI, the following -

- a) Documentary evidence in support of fulfillment of qualifying criteria.
- b) Copy of P. F., ESI, GST, PAN and Company registration certificate.
- c) Copy of Labour License issued by concerned authorities or undertaking for same to be submitted within 15 days of getting shortlisted under this EOI No. _____ dtd. _____.
- d) Declaration of Unconditional Acceptance of Scope & Terms of EOI, or, EOI document duly signed by the bidder on each page are to be submitted with the offer /EOI.
- e) A declaration regarding non-blacklist as stated at Clause 9 hereinbelow.

7. KRCL shall reserve the right to cancel this EOI at any stage before finalization of the EOI.
8. The EOI submitted to KRCL by any interested Companies/Firms under this EOI document shall constitute unconditional acceptance of all terms & conditions of this EOI document by such Companies/Firms, and upon Selection as a Business Associate /Project Partner of KRCL, all the terms and conditions of this EOI document shall be fully binding upon the Project Partner and upon all activities undertaken by the Successful Bidder(s) upon shortlisting under this EOI.
9. The bidder shall not have been blacklisted by any company, board, institution, or government entity, nor shall the bidder have a history of deficient performance, including but not limited to abandonment of contracts, improper execution, excessive delays, or financial insolvency. A formal declaration to this effect shall be provided by each Bidder together with his Offer/Bid/EOI. KRCL retains absolute discretion in considering offers from such bidders.
10. **Submission of EOI:** The interested Companies/Firms are requested to submit its credentials including past experience of executing similar works, Company/Firms financial status, organizational setup available with Company/Firm etc. alongwith documents stated at para 6.0 hereinabove, in the EOI format enclosed, so as to reach the Office of Chief Mechanical Engineer, Konkan Railway Corporation Limited, Belapur Bhavan, 4th Floor, Plot No. 6, Sector 11, CBD - Belapur, Navi Mumbai – 400 614, India, Telephone – 022-27587350, and, also by email on email ID - **sme.shubham@krcl.co.in.**
11. Interested Companies /Firms may note that, the process of shortlisting will be a dynamic process and the Shortlisted Business Associates list will be **modified by KRCL once in every quarter or earlier on need basis.**
12. KRCL reserves the right at its absolute discretion to proceed, or, not to proceed with offers received from any Company/Firm under this Expression Of Interest, and, to classify the Company/Firm in respective categories. For any other information, Bidders may contact the office of Chief

Mechanical Engineer/KRCL at the above address.

13. Processing Charges:

Alongwith submission of their offer /EOI, the interested Companies /Firms shall submit Processingchargesof**INR15,000/-Plus GST 18@ i.e Rs. 17,700/- (Rupees Seventeen Thousand seven hundred only)** in the form of Demand Draft drawn **in favour of Konkan Railway Corporation Ltd.,-** payable at Navi Mumbai, India. Any Bid submitted without Processing Charges shall be summarily rejected.

14. As the above process is dynamic one, the list of Business Associates selected by KRCL under this EOI, will be updated periodically. Interested Companies/Firms may submit their Expression of Interest with documents stated at para 6.0 above, and requisite fee as given in para 13.0 above as and when the Company/Firm becomes interested and they consider themselves to be eligible.

15. If upon shortlisting of any Bidder as a Business Associate of KRCL under this EOI, it comes to the notice of KRCL that any information submitted to KRCL by such Bidder under this EOI, is, false, misleading, forged and/or inadmissible in any manner, such Bidder/Business Associate shall be forthwith dis-empaneled by KRCL. In addition, suitable action under the applicable laws shall be initiated by KRCL against such Bidder/Business Associate. Further, such Bidder / Business Associate shall be barred for a period of 3 (Three) years from participating in any Tender/Bid/EOI of KRCL and/or Indian Railways.

16. Law & Jurisdiction -

This EOI and all activity under this EOI shall be governed by the applicable laws in India and shall be subject to the jurisdiction of law Courts in Navi Mumbai / Mumbai, only.

FORMAT

“Expression of Interest” for association as Business Associates with Konkan Railway Corporation Ltd. for undertaking various projects in India.

1. Name of Firm/Company:
2. Relevant Turnover, Net Worth and Total Turnover of the company / firm for last 3 years.
3. List of Manufacturing unit, Branches, etc
4. PAN and GSTN for all units/ State
5. Bidder's present address: a) Head Office
b) Nearest Office
6. Place and year of incorporation of the company/firm (Attach notarized copy of Certificate of incorporation/ Registration of the Company/Firm, Partnership Deed (if any) Memorandum & Articles of Association and List of Directors and their Director Identification Number and Phone numbers)
7. Particulars of Holding, Subsidiaries or Associated Companies
8. Details of the Company/Firm, Present Business activities.
9. Turnover, Summary of assets and liabilities on the basis of audited financial statements of last Five financial years. (2020-21, 2021-22, 2022-23, 2023-24 and 2024-25)
10. Relevant Projects completed in the preceding seven years.
11. Relevant Ongoing Projects.

Note: For the purpose of evaluation, financial year for the national/ international firm shall be considered as per the country of incorporation.

Name (s) of Authorized Signatory of the Bidder

Signature

List of Enclosures

- (I)
- (II)

(III) Valid Board Resolution / Power of Attorney issued by the Bidder in favour of the Authorized Signatory of the Bidder.