## **PROFILE**

Name	SANTOSH KUMAR JHA
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Date of Birth	March 26, 1967
Educational Qualification	M.Sc. (Geology) Lucknow University MBA (Marketing) Jamnalal Bajaj Institute of Management Studies, Mumbai
Current Designation	Director (Operations & Commercial), Konkan Railway Corporation Limited.

- > Belongs to Indian Railway Traffic Services (IRTS) from Civil Services 1992 Batch.
- > 28 years of experience in Operations, Infrastructure Planning and Business Development.
- > Head of Operations on major Divisions of Railways.
- > Experience of heading major business units in the Logistic sector.
- Having Commercial and Business Development experience for more than 15 years in Railways and Logistic sector.
- Experience in dealing with Custom procedure, Heading Training and Rajbhasha Division.
- Experience in Strategic Planning and setting up of Multi-modal Logistic Hubs, Sidings and PFTs.
- > Experience in Operations and Management for Commercial Contracts.
- Visiting faculty to National Academy of Indian Railways (NAIR) & Indian Railways Institute of Transport Management (IRITM) and several Management Institutes as a Guest faculty.