



KONKAN RAILWAY CORPORATION LIMITED
(A Government of India Undertaking)
Belapur Bhavan, Sector – 11, CBD Belapur, Navi Mumbai – 400 614
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Date of Issue of EOI : 31/05/2024

**“EXPRESSION OF INTEREST” (EOI) FOR ENLISTING CONSULTANCY FIRMS /
IMPLEMENTING AGENCIES FOR PROJECTS**

**Invitation of “Expression of Interest” for the association as Project Partners
with Konkan Railway Corporation Ltd for Information Technology Projects**

1.0 General:

1.1 Konkan Railway Corporation Limited (KRCL), a Company incorporated under Indian Companies Act, 1956 and having its registered office at Belapur Bhavan, Plot No 6, Sector 11, CBD Belapur, Navi Mumbai – 400614, India has constructed the 739 kms long Konkan Railway Line along the west coast of India and is operating train services on the Line since the year 1998. KRCL is a PSU under the Ministry of Railway with equity participation of Government of India (51%) along with four State Governments - Maharashtra (22%), Goa (6%), Karnataka (15%) and Kerala (6%).

1.2 KRCL is engaged implementation of Projects in India and abroad. The important projects on which KRCL is presently working are:

- i. Construction of new BG Rail line in the Katra-Dharam Section of the
- ii. Udhampur-Srinagar- Baramulla Rail Link Project in Jammu & Kashmir.
- iii. Construction of Coal Transportation system including associated Electricals.
- iv. Package NTPC Gadawara STPP, Stage I.
- v. Rail connectivity to Vizhinjam International Seaport.
- vi. Anakampoyil – Kalladi - Meppadi Tunnel Road in Wayanad, Kerala.
- vii. KRCL is also engaged in the work of up-gradation of Electric Traction System from 1x25 kV to 2x25 kV Traction system in Bhopal division of West Central Railway and Chennai division of Southern Railway on Indian Railways.

1.1 Besides implementation of above infrastructure projects, KRCL has developed a customized fully integrated ERP Solution, based on Open source Technology. The ERP is designed with a central database and a 3 tier application stack on a J2EE architecture. The web based interface with front-end developed on Angular and a strong Spring back-end connecting Postgres Database provides complete flexibility to tap the Open Source models. The ERP comprises of major 3 modules including the Finance Accounting, Human Resource and Payroll, Procurement and Inventory functions. Human Resource Management or HRMS has been extended to include organizational functions like Performance appraisal, Railway Pass Management, Quarters Management, Employee transfer management, Immovable Property returns, Employee Settlement Module, Annuity Management, as well as Retired Employees Portal. The ERP also includes other subsidiary modules like Asset Inspection, Health management, and Railway Emergency Quota Management. This enables integrating information of various departments and ensures flow of required data through in-built processes to increase efficiency and enable informed decision making. As an extension of the ERP, mobile applications like Employee Self Service, KR-Karmi app for employees, KR-Train app for passengers are also available.

KRCL has implemented Financial Accounting Module of the ERP in Mumbai Rail Vikas Corporation Ltd (MRVC), and they have completed 1 year of working in this new system. ERP was enhanced and customized seamlessly as per specific requirements of MRVC.

1.2 Further, KRCL is actively looking to expand its footprints across the country for implementation of ERP solutions.

1.3 KRCL invites Expression of Interest from Firms and Organizations involved in providing services for

i.i. Software consultancy and /or development of IT applications, in using Open-source Software Deployment and Implementation in, but not limited to the following technologies:

- Java, Spring/Struts, Hibernate, Servlet/JSP PHP, Python, React.js, Node.js, Linux, PostgreSQL, MySQL, MongoDB, JBOSS/Tomcat application servers, Maven, etc.

i.ii. Mobile applications development and integration.

2.0 Expression of Interest (EOI):

2.1 The “Expression of Interest” is invited from experienced and reputed Companies/Firms with proven financial standing and experience in the following domains:

- a) Business Associate in Consultancy, Design, development, implementation, and maintenance of web-based Enterprise Resource Planning (ERP) system.
- b) Business Associate in Consultancy, Design, Development and maintenance of website
- c) Business Associate in Consultancy, Design, Development, Deployment and maintenance of a user-friendly mobile application (on both Android and iOS device).

2.2 Successful / Shortlisted Companies / Firms shall also ensure the following -

- a) The Companies / Firms will associate for pre-bid activities like software requirements, estimation and any other assistance required to KRCL for preparation of techno-economical costing / bidding.
- b) Provide warranty and maintenance support post implementation.

2.3 Based on the response to the “Expression of Interest”, KRCL will short-list the Firms/Companies in the domains of expertise of the Applicants.

2.4 For each project / business identified, KRCL will associate with the most suitable, willing Company /Firm from amongst the short-listed.

2.5 Firms/Companies meeting the laid down eligibility criteria, jointly with KRCL for identified project will work for further exploration of project/business.

2.6 In case there are more than one willing, suitable Firms/Companies for any project, KRCL will adopt competitive bidding or any other suitable criteria for identifying of most suitable Company /Firm.

2.7 Specific Agreements for each project will be signed subsequently with the successful Bidders.

2.8 Participation in the EOI and/or shortlisting in any of the domains does not create any legal obligation on the part of any of the parties to agree to associate on any project.

3.0 Documents for Eligibility:

3.1 The Companies/Firms must submit documents in proof of having successfully completed works in areas having expertise as enumerated

at Clause 2 para 2.1 and 2.2, during last 07 (seven) years, ending last day of month previous to the one in which the EOI is invited and

3.2 Turnover of the Company/Firm in the preceding three financial years i.e. FY 2023-24, 2022-23 and 2021-22. In case audited financial statement of FY 2023-24 is not available, financial statement of FY 2020-21 may be submitted.

3.3 Companies/Firms shall submit documentary proof issued by the respective clients (in original or notarized) in support of their credentials.

3.4 Companies/Firms shall submit an undertaking, signed by an authorized signatory of the Company /Firm stating that the company/firm is not blacklisted by any Govt/private institution in India.

3.5 An attested copy of GST registration certificate and PAN should be submitted.

3.6 KRCL reserves the right to decide the criteria for different categories/classes depending on the value of the projects completed and the experienced possessed.

4.0 For avoidance of doubt, it is clarified that:

- a) Shortlisted Business Associate may directly enter/undertake any transaction through itself outside this EOI;
- b) KRCL may directly enter/undertake any transaction through itself or through its Group outside this EOI.
- c) However, in respect of the following, no Party shall individually on its own or in association with some other third party entity, proceed to further explore and /or implement, with or without modifications, any project or investment opportunity:

- which has been jointly identified and/or agreed to be explored jointly by the Parties, or
- which has been identified by one Party and introduced to the other Party and agreed to be further explored jointly by the Parties, or
- which has been awarded or being contemplated to be awarded to the Parties, for joint exploration and / or implementation, by any third party entity, whether public or private.

Unless:

- The Parties agree in writing to take up and keep the said opportunity outside the scope of the EOI.
- One Party (Non-Pursuing Party) gives its consent, in writing, to the other Party to pursue and further explore the said opportunity,

individually or in association with any other entity at its own cost & expense, outside the purview of this EOI.

5.0 Submission of EOI: The interested Companies/Firms are requested to submit their completed EOI Forms in the format enclosed so as to reach the Office of Chief Manager, KRCL, IT Department, Belapur Bhavan, 6th Floor, Plot No. 6, Sector 11, CBD – Belapur, Navi Mumbai – 400 614, INDIA, Telephone- +91-22-27587530. The process of shortlisting will be a dynamic process and the list will be modified on Quarterly basis.

Date of Release of EOI	31/05/2024
Last date of Submission of EOI	30/06/2024 up to 17:00 Hrs.
Date of Opening of EOI	30/06/2024 at 17:30 Hrs.

Any EOI form received after the last date of submission of EOI shall be considered in evaluation of next quarter.

KRCL reserves the right at its absolute discretion to proceed or not to proceed with this Expression of Interest and classify the Company/Firm in respective categories. For any other information, they may contact the Office of Chief Manager(IT)/KRCL at the above address.

6.0 Processing charges:

Non-refundable processing charges of INR 15,000/- (Rupees Fifteen thousand only) shall be submitted along the EOI documents in the form of Demand Draft drawn in favour of Konkan Railway Corporation Limited, payable at Mumbai /Navi Mumbai, India.

7.0 As the above process is dynamic one, the list will be updated periodically. Interested Companies/Firms may submit their Expression of interest with documents and requisite fee as given in para 6.0 above as and when they are interested and they consider themselves to be eligible.

FORMAT

“Expression of Interest” for association as Business Associates with Konkan Railway for various projects.

- 0.1. Name of the Firm/ Company:
- 0.2. Firm /Company's present address :
 - a) Head Office

 - b) Nearest Office
- 0.3. Place and year of incorporation of the company/firm (Attach copy of Certificate of incorporation/ Registration of the Firm, Partnership deed (if any), Memorandum & Articles of Association and list of Directors and their Director Identification number and phone numbers.)
- 0.4. Particulars of Holdings, Subsidiaries or Associated Companies.
- 0.5. Details of the Firm /Company, present business activities.
- 0.6. Turnover, Summary of assets and liabilities on the basis of audited financial statements of preceding three financial years i.e. FY 2023-24, 2022-23 and 2021-22). In case audited financial statement of FY 2023-24 is not available, financial statement of FY 2020-21 may be submitted.
- 0.7. List of Relevant projects completed in the preceding seven years.
- 0.8. Relevant Ongoing Projects.

Name (s)

Signature

List of Enclosures

(I)

(II)